

SIR K.P. COLLEGE OF COMMERCE

COURSE OUTCOMES

(SEMESTER I)

(AEC) English Proficiency And Life Skills- I

Course Outcomes

After completing the course the students would have :

CO1: understood of what Soft Skills is .

CO2: understood the significance of Soft Skills in the working environment.

CO3: developed levels in their ability through soft skills.

(SEC) Advanced Communication Skills In English -I

Course Outcomes

After completing the course the students would be able to :

CO1: develop knowledge, skills and judgement around human communication that facilitate their ability to work collaboratively with others.

CO2: understand and practice different techniques of communications.

CO3: would understand the importance of effective communication personally and professionally.

Descriptive Statistics

+ Course Outcomes:

CO1

Students can understand the elementary knowledge and fundamental concept in Statistics.

CO2

Articulate the data and its type and summarize information in the data using different Summary measures.

CO3

Students will be able to differentiate between different types of data.



CO4

Learner will be able to develop to reasoning about statistical tools.

CO5

Compute various measures of Central tendency and Dispersion.

Business Mathematics and statistics -1

🚦 Course Outcomes:

CO1

They will be able to find linear relation between independent and dependent variables. Using linear function deciding whether the function is decreasing or increasing. Finding slope and intercept of a linear function.

CO2

Finding population change from a linear function.

Using linear function deciding whether the function is decreasing or increasing.

CO3

Finding slope and intercept of a linear function. Finding population change from a linear function.

Set theory widely used in Statistics, Physics, Number Theory, Group theory, Probability. Engineering. Biology and Chemistry.

C04

A permutation is used for the list of data (where the order of the data matters)

C05

The combination is used for a group of data (where the order of data doesn't matter)

Financial Accounting

Course Outcomes :

After the completion of the course, the learners will be able to:

1. comprehend the basic principles, concepts and conventions of financial accounting.
2. understand the process and accounting treatment for conversion of partnership firm into a Limited Company.
3. Prepare the Balance sheet of the company as per the new format given in Companies Act 2013.
4. prepare accounts for a business having branches.



Business Economics

Students will perceive the knowledge about Economics at Micro level and various economic concepts such as Opportunity cost, Marginal concepts, Demand Function and law of Variable Proportion.

Modern Business practice

CO1. Students impart the elementary knowledge, concepts, procedures and principles of business administration, motivation and communication and planning.

CO2. Students educated about role of start-ups in entrepreneurship development so that they do their own business.

CO3. Provide the knowledge of concepts of E-Commerce and management.

CO4. Develop the analytical and decision making: through case studies abilities of the students to solve their real life situations.

Elements of Banking and Insurance

CO1. Students impart to elementary knowledge of concepts, definitions, procedures and principles in Banking and Insurance.

CO2. Get conceptual knowledge of principles, functions and various aspects related to different types of Insurance – Life Insurance, Motor vehicle Insurance, OPD in Health insurance and Workman compensation Insurance.

CO3. Students understand about internet banking and mobile banking in the present modern time.

CO4. Students informed about payment system of India, different payment methods of National Payment Corporation of India.

Financial Management

CO1. Students learnt the basic conceptual framework, policies and some aspects of financial management.

CO2. Students gained the analytical and decision making abilities through illustrations.

Salesmanship and Publicity

CO1. Students learn the concept of personal selling, the stages of the selling process, and the role of the salesperson in an organization. They also learn how to use selling techniques and tools.

CO2. Demonstrate effective communication and persuasion skills in sales scenarios.

CO3. Evaluate customer needs and build strong relationships through effective service and follow-up. Develop skills for handling objections and closing sales successfully.



CO4. Create and implement marketing strategies that integrate salesmanship with publication methods. Analyse the role of digital and traditional media in promoting products and services.

CO5. Promote responsible sales practices that prioritize customer welfare and transparency.

(VAC) Bhartiva Knowledge Systems – An Introduction - I

Course Outcomes:

Students will have an understanding of the basics of the Indian knowledge system and its relevance and applications to various fields.

- This will ideally also inspire future research and applications of these systems in their respective academic disciplines.
- IKS can enhance a student's creative skills by allowing them to inculcate novel thought process.
- Additionally, it will help the students build their self-confidence.
- It will enhance their aesthetic creativity by nurturing them to be more open-minded and confident



Seema Desai.
In. Charge Principal
Sir K. P. College of Commerce
SURAT

COURSE OUTCOMES

(SEMESTER II)

(AEC) English Proficiency And Life Skills- II

After completing the course the students would have

CO1: understood of what Soft Skills is .

CO2: understood the significance of Soft Skills in the working environment.

CO3: developed levels in their ability through soft skills

(SEC) Advanced Communication Skills In English -II

After completing the course the students would be able to :

CO1: develop knowledge, skills and judgement around human communication that facilitate their ability to work collaboratively with others.

CO2: understand and practice different techniques of communications.

Business Mathematics and Statistics-11

✚ Course Outcomes:

CO1

Understand the basic concept of differentiation and also will be able to apply it in economies.

CO2

Understand relation the basic concept of integration and also will be able to understand the difference between differentiation and integration.

CO3

Solve problems of maximizing profit and minimizing loss.

CO4

Understand basic concepts of matrices and determinants and also will be able to apply the concept of matrix in real life practical problem.

CO5

Apply the course content for the further study of statistics.



Statistical Methods For social science.

✚ Course Outcomes:

CO1

Students will be able to understand difference between variables and attributes.

CO2

Students will be able to understand relation between two variables and attributes.

CO3

They will also be able to solve problems to find relation between two Variables and attributes.

CO4

Students will be able to understand basic concepts of time series

CO5

Analyse different types of trends

Accounting for Specific Businesses

Course Outcomes :

After the completion of the course, the learners will be able to:

1. understand the need for accounting standards, procedure of their issue, as well as acquire basic idea of IND-AS.
2. comprehend Accounting Standard 2 relating to valuation of inventories and Accounting Standard 9 relating to revenue recognition
3. prepare accounts for businesses selling goods on consignment.
4. give accounting treatment for businesses run in joint venture.
5. Prepare accounts for hire purchase transactions.

Managerial Economics :

Course Outcomes :

1. Output and pricing decisions under various types of markets.
2. Evaluate and take right investment decisions from available alternatives.
3. Enable students to take decisions regarding factor pricing.

Modern Business practice

CO1. Students impart the elementary knowledge, concepts, procedures and principles of business administration, motivation and communication and planning.



CO2. Students educated about role of start-ups in entrepreneurship development so that they do their own business.

CO3. Provide the knowledge of concepts of E-Commerce and management.

CO4. Develop the analytical and decision making: through case studies abilities of the students to solve their real life situations.

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(VAC) Value Education in Bhartiya Knowledge System

After completing this course the students would be able to meet the following Outcomes.

1. The learners would develop a strong sense of right and wrong.
2. The course would promote qualities such as honesty, patriotism, integrity and empathy
3. These qualities could not only contribute to their personal growth but also would contribute for building a harmonious and compassionate society



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